

The **ONLY** safety radio remote controls when you mean

BUSINESS



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Hetronic: Global Manufacturers' #1 Choice

The following is the third installment of a 12-part series exploring the question: Who is Hetronic in the Radio Remote Control Industry, and why Should I Care?

As a global market leader, Hetronic provides some of the safest, most reliable and cost-effective RRCs in the world.

When it comes to OEMs, "More Than the Sum of its Parts," is not just some *theoretical* abstraction—it's reality!

How do OEMs develop and design machines that push industry limits—machines that offer superior performance and sustainable competitive advantages? Further, how are they guaranteed support no matter where in the world their machines are placed in service?

The answer is: partnership. As OEMs grapple with questions like these, they often find that the best solutions and product innovations come from working with trusted suppliers—harnessing the synergy created by their combined expertise.

Win-Win Philosophy. Hetronic is Your #1 Partner in Radio Remote Controls, and since its inception in 1982, has practiced this philosophy. Many manufacturers, including leading OEMs in the tower crane and truck loading crane markets, rely on Hetronic RRC systems everyday.

Complete Solutions. At Hetronic, each OEM solution is a complete package tailored to your exact needs using the following elements:

- Technical Innovation—The latest technology from Hetronic, including: digital to full proportional control, H-Link wireless setup, multi-frequency sharing, CAN and RS232 interfaces and feedback.
- Logistic and Commercial Arrangements—Efficient supply chain using 13 manufacturing facilities located on 3 continents.
- Aftermarket Service and Warranty—Local, but Global. Over 45 service partners worldwide seeing to our customers' daily needs.
- Dedicated Support—Local Hetronic support and a dedicated OEM team at the manufacturing site.

In the next issue, we will focus on Hetronic's hydraulic applications. Stay tuned! And in the meantime, check us out at www.hetronic.com.



Experience the Best Package!

At Hetronic, we listen carefully to your exact needs, share our expertise in partnership with you, and use the most appropriate products to provide the perfect RRC package for your machine.

Your Number 1 Partner in
Radio Remote Controls

www.hetronic.com

HETRONIC

Specializing in High Quality, Safe, Reliable
and Affordable RRC Solutions since 1982

One Hetronic, Worldwide: Providing Your Complete OEM Customer Package

Technical Innovation

Logistic/Commercial

Aftermarket Service/Warranty

Dedicated Support